

# All About Co-op

## For Ted Rogers Students

### Your Guide to Real Estate Management Co-op

For the 2024-2025 Academic Year

Published June 2025

The Ted Rogers School of Management (TRSM) offers one of the largest business Co-op programs in all of Canada, with over 2,500 students participating across 12 program streams. With high employment rates, strong relationships with hiring managers, and an industry leading Co-op Prep Program, the Ted Rogers Co-op program sets you up for success.

The Real Estate Management (REM) Co-op program is one of the smaller Co-op programs at the Ted Rogers School of Management, but has doubled in size since its inception in 2017.

As a REM Co-op student, you have the opportunity to complete up to four Work Terms, representing 16 months of work experience. The employment market is very strong for students in the REM major, particularly in the Fall, and Winter semesters. The average employment rate for REM students in 2024-2025 was 93.85%.

You will prepare yourself for your 1st Work Term by completing the mandatory Co-op Prep Program, in addition to technical Bootcamps.

You can subscribe to our monthly newsletter, Application Insider for the latest information and updates on applying to the Ted Rogers Co-op Program [here!](#)

Upon joining the Ted Rogers Co-op program, Business Management students will share their intended major with the Co-op team. If their intended major changes, they can speak with their Co-op Coordinator.'

### REM Highlights: 2024-2025



47

REM Co-op Students



13.54%

% REM Students  
Participating in Co-op



93.85%

Employment Rate



\$55,933

Average Earnings  
Over Work Terms

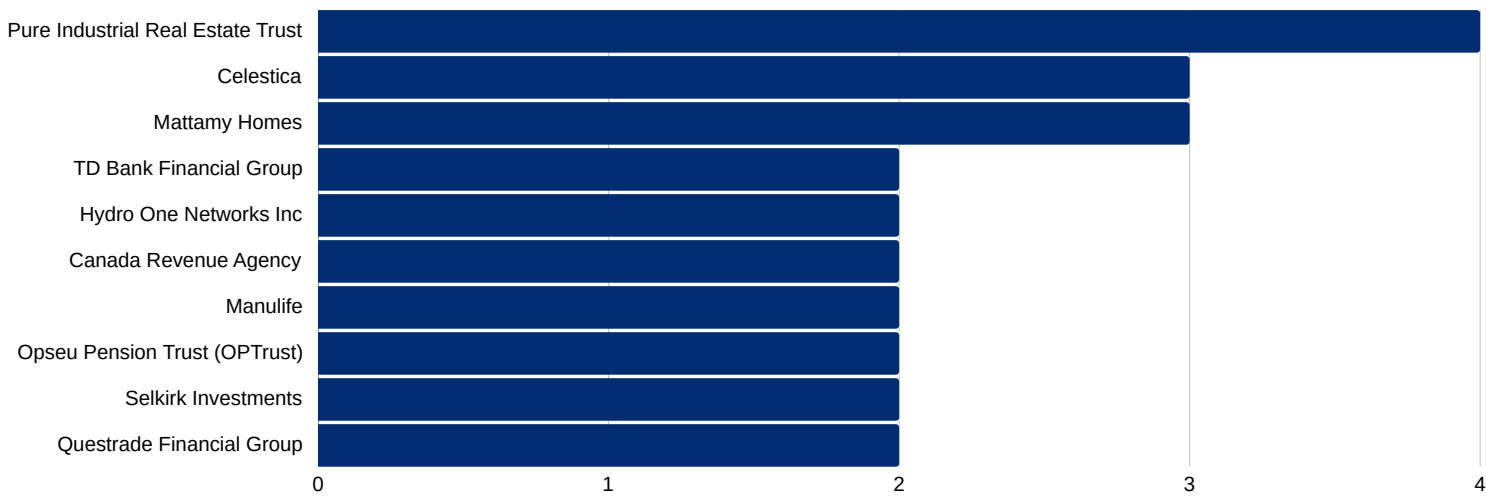
### Top Co-op Employers for REM



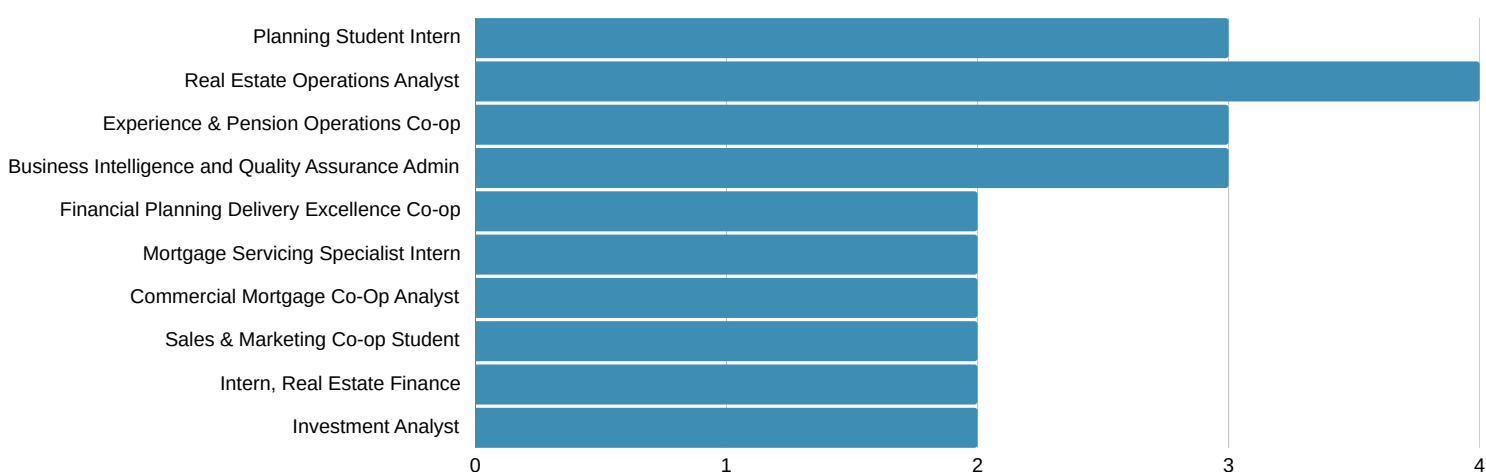
# Top Employers and Position Titles

For this past academic year April 30, 2024 - April 28, 2025, the top employers and the most common position titles for students in the Real Estate Management major were:

Top Employers



Roles



## Full-Time Positions for REM Graduates

Highlighted below are some of the full-time positions that our 2024 Real Estate Management graduates secured, to date, including their employers.

- Valuation Analyst
- Commercial Mortgage Underwriter
- Development Coordinator
- Project Coordinator
- Development Analytics Analyst
- Real Estate Finance Analyst
- Corporate Property Underwriter
- Marketing Admin
- Portfolio Management Associate



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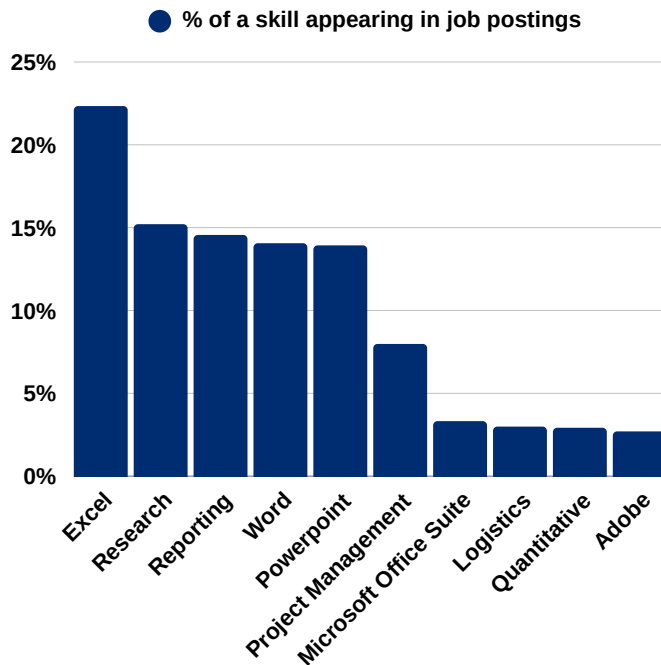
Equitable Bank

RIO  CAN™

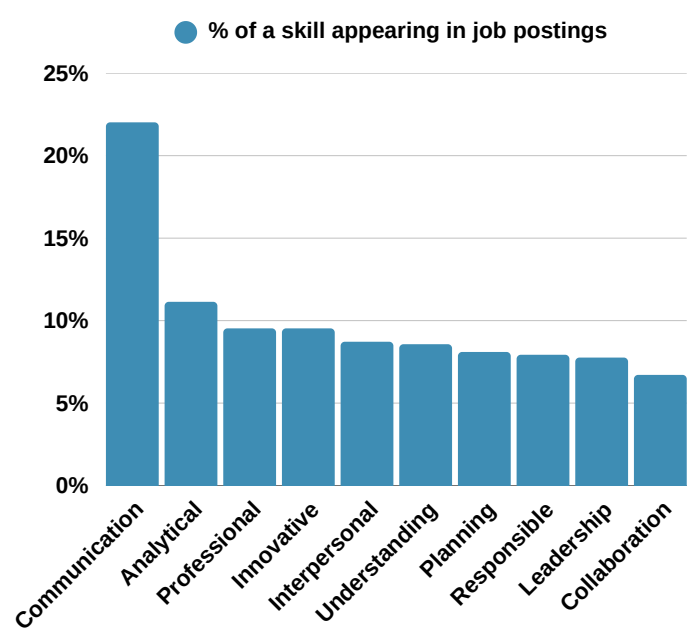
## Top Skills Employers Are Seeking

Based on 3,357 job descriptions tagged to students in the Real Estate Management program (all posted in our jobs portal) for the 2024-2025 academic year, the following skills were most often listed in the job requirements section.

Top 10 Technical Skills for REM



Top 10 Professional Skills for REM



## Average Hourly Wage

As one would expect, your pay rate will increase from Work Term to Work Term. Employers value experience and this is reflected in a 15% increase in pay from 1st to 4th Work Term.



## Co-op Students Earn \$55,933

The Ted Rogers Co-op program is providing you an opportunity to earn money while you complete your studies. Earning money while on Work Term allows you to graduate debt-free.

Since 2017, REM students have earned almost \$5.00M as a whole - on average, each student is earning \$55K across all four Work Terms.

## Bootcamps Provide You a Competitive Advantage

BCH offers students at the Ted Rogers School of Management with **exclusive access** to over 26 technical Bootcamps, all of which are highly endorsed by our employer partners.

Students who take advantage of these programs (by earning badges and certifications) make themselves far more competitive in the workplace.

In 2024-2025 alone, we processed 125 Bootcamp registrations for Co-op students in the REM stream.

The most popular Bootcamps for REM students were Excel (required), Python, Tableau and Power BI.



## We Offer A Leading-Edge Co-op Prep Program

We have invested heavily in the development of an industry-endorsed Co-op Prep Program designed to prepare you to be successful on your 1st Work Term and beyond.

You will participate in programming designed to support your professional growth and development through these elements:

Career Discovery  
Workshop

Excel Bootcamps

Live Actor Industry  
Simulations

Lumina Assessments

Peer Mentoring  
(optional)

1:1 Coaching

All elements of the Co-op Prep Program must be completed before your 1st scheduled Work Term.

## Pathways into Co-op

### Pathway 1

Apply through OUAC

Choose the co-op option for your  
program of interest

If accepted into co-op for your  
program, you will start as a co-op  
student from day one at TRSM

If you aren't not accepted into co-op,  
but accepted into the regular program,  
or didn't apply to co-op on OUAC then  
see Pathway 2

### Pathway 2

Apply at the end of 2nd year  
with a CGPA of 2.8 or higher

You should be on track with  
completing your required first-year  
core courses

- The Review Committee evaluates past work, volunteer experience, extracurriculars, and student engagement.
- Admission to the Ted Rogers Co-op Program is competitive - submit a strong, well-crafted resume and cover letter.
- REM students are encouraged to participate in BCH programs and events before applying.

## The REM Work Term Sequence

REM students have the opportunity to complete four Work Terms, spread out over several years. Your first two Work Terms are back-to-back in Summer/Fall.

	Fall	Winter	Summer
Year 1	1st Semester	2nd Semester	-
Year 2	3rd Semester	4th Semester	Apply for Co-op Pathway 2
Year 3	5th Semester	6th Semester	Work Term I
Year 4	Work Term II	7th Semester	Work Term III
Year 5	Work Term IV	8th Semester	-

## The Co-op Program Fee is an Investment

For students in the Ted Rogers Co-op program, an additional fee is added to your tuition fee.

This fee relates to the cost associated with the administration of the Co-op program and is calculated in accordance with the Ministry of Advanced Education and Skills Development and Toronto Metropolitan University policies. Learn more about the Co-op fee [here!](#)

This fee is paid in installments over several years.

*The Co-op program fee is non-refundable and subject to change without notice at any time.*

## Meet a REM Co-op Student



Developments & Acquisitions - Mattamy Homes

**ISABEL EIRAS**



My initiative and positive attitude were valued by my Managers during my Work Term. I was able to show my leadership skills by taking on additional responsibilities when needed and demonstrated a willingness to go above and beyond. I was also able to use and develop my communication skills with effective collaboration and teamwork with internal colleagues.

My Manager at Mattamy Homes was able to rely on me and trust that I would get tasks done in a professional and timely manner. My motivation to work and learn provided a great foundation for my success and my overall excellent rating.

## Want to Learn More for Free?



### Hub Insights

These engaging student reports share employment data and information on positions that Ted Rogers students secure like Business Analyst, Project Coordinator, Junior Accountant, and Marketing/Social Media Coordinator.



#### What Can I Do With a REM Major

Learn more about the TRSM majors and employment opportunities through [Hub Insights reports](#).



#### Co-op Application Guide

Still have questions about your Co-op application? The [Co-op Application Guide](#) highlights key aspects and includes useful resources.



#### Resume Builder

This [Resume builder](#) highlights insightful tips to get your resume updated and ready for Co-op

## Visit the Business Career Hub

#### Employer Events

The BCH hosts several employer events to prepare you for your professional career. Refer to your weekly 'BCH Careers Newsletter' for a list of upcoming [events](#).

#### Bootcamps & Prep Programs

Advance your technical and soft skills, earn digital badges, and gain an advantage in today's workforce through Bootcamps. [Click here to register for current Bootcamps](#).

#### Coaching & Mock Interview

For career coaching, interview prep and more, [schedule a 1:1 appointment](#) with a Career Consultant or a Co-op Coordinator.



[TedRogersBCH](#)



[Business Career Hub Website](#)



[TedRogersBCH](#)

## Student Support Team



**Co-op Coordinators**  
**Daniel Leone**

#### When to see Daniel:

For students who have been accepted into the Co-op program.



#### Careers Team

#### When to see a Career Coordinator:

For students interested in applying to Co-op, non-Co-op students, and TRSM alumni.