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## **WE'RE HIRING!**

Are you ready for your next big career move? We are ready for you!

We are in growth mode in one of the World's most exciting industries. Did you know that annual sales in the print industry average more than \$10B... (yes BILLION!) every year in Canada alone? If you think that is exciting, wait until we tell you that commercial print is just one of the areas that we focus on!

MET is one of Canada's leading providers of brand marketing, print, merch and customer experience products and services. We proudly serve some of the coolest and most exciting companies on the planet, like Ferrari, BMW, Nike, Adidas, lululemon, and Aritzia just to name a few.

We are in the business of innovation, inspiration and customer experience and are looking for great people who are passionate about all things relating to brand, design and the creative process.

### **Role Description**

This is a full-time on-site role for a Sales Development Representative, located in Vancouver, BC. The Sales Development Representative will be responsible for generating leads, managing inside sales, and developing business opportunities. Day-to-day tasks include reaching out to potential clients, maintaining client relationships, and supporting the overall sales strategy to drive business growth. This is a great role to kick-start your sales career.

### **Qualifications**

- Experience in Inside Sales and Lead Generation
- Strong Communication and Sales skills
- Business Development skills
- Excellent interpersonal and negotiation skills
- Ability to work independently and as part of a team
- Proficiency in CRM software and sales tools is a plus
- Bachelor's degree in Business Administration, Marketing, or a related field preferred

We cannot wait to MET you! (pun fully intended) - please send your resume to Beshoy Hafzalla at [beshoy@metprinters.com](mailto:beshoy@metprinters.com)