

Title: Software Business Development Specialist

(10 hours per week, \$30 per hours, bonus available)

Location: 100% remote. Canada and US prospects

Product: Advanced Estimating Software for Corrugated Packaging and Displays.
Unique product using ArtiosCAD files to build super-accurate pricing in seconds with margins and material costs.

Duties:

1. Prospecting Companies using social media, calling and other outreach
2. Managing prospect pipeline,
3. Providing prospects product and commercial data
4. Performing product demos
5. Deep product knowledge

Experience:

1. Deep knowledge of paper based packaging Estimating
2. Knowledge of flexo and offset printing process
3. Proficient with ArtiosCAD

This is a unique ground level opportunity to represent a fantastic and unique technology with very high growth potential

Upon hire, training will be provided and licenses as needed.

Heysler Hey

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[Contact me on whatsapp](#)