



# Key Issues

- Not a private vs. public water issue
- A utility based approach to water systems
- Not unique
  - Gas and hydro utilities use this approach in Ontario
  - Water utilities use this approach in many other jurisdictions
- Governance and economic regulation key



#### **EPCOR Overview**

- Builds, owns and operates water, wastewater and electrical transmission distribution infrastructure in the United States and Canada
  - Narrowly-held private corporation with \$5.4 billion in assets across Canada and the United States
  - Serves over 1.5 million people in 80 communities
  - Largest private water provider in Arizona and New Mexico
- Sole shareholder is City of Edmonton
  - Became a stand-alone corporation in 1996 and marked 120 years in 2013
  - Independent Board of Directors operates at arm's length from shareholder
  - Raises its own debt without credit support from the City
  - Credit rating is A- (S&P) and A low (DBRS)
- Reports on SEDAR

Assets: \$5,447 M

**Revenue: \$1,955 M** 

Employees: 2,800



### **EPCOR's Governance**

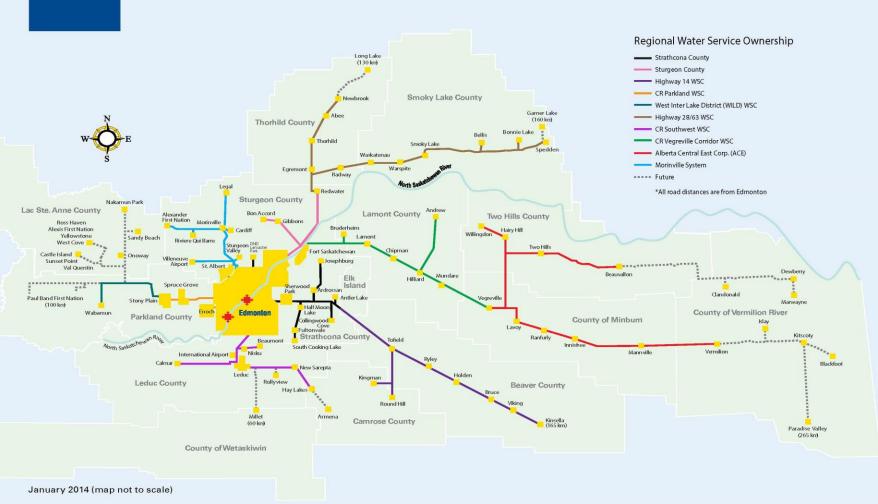
**Growth Mandate** Stand-alone For Profit Blue Chip Governance **Beyond Municipal** Borrowing/ Commercial **Principle** Board **Credit Rating** Orientation Boundaries Full Cost of Appropriate **Dividend Policy** No Elected **Supporting** Capital Service Utility Structure Supports Growth Officials Structure Rates

## **About EPCOR**





#### **EDMONTON REGION WATER SERVICE AREA**





# WATER PARTNERSHIP SOLUTIONS THAT DELIVER

LEARN MORE ABOUT HOW EPCOR **DESIGNS, BUILDS, FINANCES AND OPERATES INNOVATIVE WATER SOLUTIONS:** 













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