## Reshaping

## Metropolitan America

How changing demographic and economic trends and preferences will reshape America's metropolitan areas

## Inaugural

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Life, Liberty and the Pursuit of Happiness meet Peace, Order, and Good Government

## Themes

- The rise of Megapolitan America - Sweeping Demographic Changes

Emerging Preferences for Something Different

- Implications


## Reshaping

Development Trends and Opportunities to 2030


Arthur C. Nelson

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## Megapolitan Area

Constituting multiple core-based statistical areas and their immediate hinterlands as a single economic unit connected through culture, politics, climate, terrain anchored by at least one metropolitan area of more than 2 million people networked to at least 2 other metropolitan areas each of more than 250,000 people within 300 kilometers and together comprising at least 4 million people by 2040.

## Megapolitan Region

Constituting multiple megapolitan areas as an extended single network connected through culture, politics, climate, terrain.

## Megapolitan America/48 States




## What About Canada \& Mexico?!

- Second Edition
- Toronto Megapolitan Area
- Montreal/Quebec Megapolitan area
- Vancouver added to Puget Sound Megapolitan Area
- Windsor added to Michigan Corridor Mega
- Mexico City Megapolitan Area
- Guadalajara Megapolitan Area

Monterrey Megapolitan Area
Tijuana added to Southern California Megapolitan Area
Lower Rio Grande Megapolitan Area (Brownsville/Harlingen/Renosa/Matamoros

## US Housing Market Realities

Sub-prime mortgages are history.
$20 \%$ down-payments are the new normal.
Meaning

- Smaller homes $\rightarrow$ maybe more people per home
- Smaller lots

More attached units

- More renters $\rightarrow$ including doubled-up renters


# US Population Change 2010-2040 

## Metric

Population 2010
Population 2040
Population Change, 2010-40
Percent Pop Change, 2010-40

## United States <br> 309,350 406,417 97,067 31\%

# Canada Population Change, 2013-2036 

## Metric

## Population 2013

Population 2036
Population Change 2013-2036 Percent Pop Change, 2013-2036

Canada 35,158

43,822 8,664 25\%

Source: http://www.statcan.gc.ca/pub/91-520-x/2010001/aftertoc-aprestdm1-eng.htm

## US Population 65+ Change, 2010-2040

## Metric

Population 2010
Population 2040
Population Change
Percent Population Change
United States 40,331
81,250
40,919 101\% Share of Population Change 42\%

Source: Adapted from Woods \& Poole by Arthur C. Nelson

## Canada Population 65+, Change 2013-2036

## Metric

Population 2011
Population 2036
Percent Change
Population Change

Population 35,158
43,822 25\% 8,664

65+ Share
5,379
15\% 26\%

111\%
5,971

Sources: http://www.statcan.gc.ca/pub/91-520-x/2010001/aftertoc-aprestdm1-eng.htm http://www.statcan.gc.ca/pub/91-520-x/2010001/t147-eng.pdf

## Seniors 1970-2040



Source: Arthur C. Nelson, University of Arizona.


## US Population Race/Ethnicity Change 2010-2040

Metric

United
States
Baseline
Population Change, 2010-2040
97,067
White Non-Hispanic
Population 2010
201,912
Population 2040
210,932
Population Change, 2010-2040
Percent Population Change, 2010-2040
New Majority
Population 2010
Population 2040 9,020 9\%

Population Change, 2010-2040
Percent Population Change, 2010-2040
107,438
195,485
88,047

Source: Adapted by Arthur C. Nelson from Woods \& Poole

## US Net Change in Households by Type, 2010-2040

Metric

Nation
Baseline, 2010
Households with Children
2+ Person HHs Without Children
Single-Person Households
Household Growth by Type, 2010-2040
Households 2040
Household Growth
152,171
35,226
HHs with Children 41,568
HHs with Children Growth
6,754
HHs with Children Share of Growth
2+ Person HHs Without Children 63,701
2+ Person HHs Without Children Growth 12,834
2+ Person HHs W/out Children Share 36\%
Single-Person HHs 46,902
Single-Person HHs Growth 15,638
Single-Person HHs Share of Growth 44\%

Source: Arthur C. Nelson

# Canada Net Change in Households by Type, 2006-2036 

| Household Type | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 3 6}$ | Change | Share |
| :--- | ---: | ---: | ---: | ---: |
| Total HHs | 12,783 | 17,897 | 5,114 |  |
| HHs with Children | 5,355 | 6,414 | 1,059 | $21 \%$ |
| 2+ Person HHs w/o Children | 4,026 | 6,029 | 2,003 | $39 \%$ |
| 1-Person HHs | 3,402 | 5,454 | 2,052 | $40 \%$ |

Source: CMHC Long-Term Household Growth Projections - 2013 Update

# Net Change in Households by Age, US 1990-2010-2040 

United
Metric
States
Change in Household Growth by Age, 1990-2010
Household Change 24,951
Change in Households <35
$(1,285)$
Change in Households 35-64
20,457
Change in Households 65+
5,779
Households <35 Share of Growth -5\%
Households 35-64 Share of Growth 82\%
Households 65+ Share of Growth 23\%
Change in Household Growth by Age, 2010-2040
Household Change 35,226
Change in Households <35 5,885
Change in Households 35-64 10,041
Change in Households 65+ 19,300
Households <35 Share of Growth 17\%
Households 35-64 Share of Growth 29\%
Households 65+ Share of Growth 55\%
Figures in thousands.
Source: Arthur C. Nelson

## Annual HH Change by Age 2010-11 to 2029-30



Source: Arthur C. Nelson, University of Arizona.

## The US Mass Market for Sprawl is Over



Distribution of Units Built, United States,1989-2009 (AHS)

Type
New Units
Detached
0.5-10 ac

Volume
24.5
20.7
8.7

Total Share

85\%
35\%

Detached Share

Source: Arthur C. Nelson

# Net Change in Households by Age, Canada 1991-2011-2036 

Metric Canada
Change in Household Growth by Age, 1991-2011
Household Change ..... 3,356
Change in Households <35 ..... (274)
Change in Households 35-64 ..... 2,574
Change in Households 65+ ..... 1,056
Households <35 Share of Growth ..... -8\%
Households 35-64 Share of Growth ..... 77\%
Households 65+ Share of Growth ..... 31\%
Change in Household Growth by Age, 2011-2036
Household Change ..... 4,578
Change in Households <35 ..... 233
Change in Households 35-64 ..... 978
Change in Households 65+ ..... 3,366
Households <35 Share of Growth ..... 5\%
Households 35-64 Share of Growth ..... 21\%
Households 65+ Share of Growth ..... 74\%

Source: Adapted by Arthur C. Nelson from Statistics Canada for 1991 and 2011, and Long-Term Household Growth
Projections - Update 2013, medium projection, Canada Mortgage and Housing Corporation

Figures in thousands.

## Median Real Household Incomes By Age Bracket



## FRED - Real Median Household Income in the United States



Source: U.S. Department of Commerce: Census Bureau
Shaded areas indicate US recessions - 2014 research.stlouisfed.org

## Home Ownership Rates US 1965-2014

FRED - Homeownership Rate for the United States


Source: http://mises.org/sites/default/files/styles/full_width/public/homerate.JPG?itok=nx7C9xal

## Conservative Ownership Change, 2010-2040

Metric
Baseline, 2010
Owners ..... 76,133
Renters ..... 40,812
Ownership Rate ..... 65.1\%
Renter Rate ..... 34.9\%
Tenure Change 2010-2040
Homeowners ..... 94,013
Renters ..... 58,158
Ownership Rate ..... 61.8\%
Renter Rate ..... 38.2\%
Change in Homeowners ..... 17,880
Change in Renters ..... 17,346
Owner Share of Change ..... 51\%
Renter Share of Change ..... 49\%

## Propensity of Senior Owners by 5Year Age Group to Sell and Rent

| Householder Age | Owners Who <br> Sell Annually | Share of Owners <br> who Sell to <br> Become Renters |
| :--- | :---: | :---: |
| All Householders 65+ | $4.5 \%$ | $45 \%$ |
| All Householders 70+ | $4.0 \%$ | $52 \%$ |
| All Householders 75+ | $3.9 \%$ | $60 \%$ |
| All Householders 80+ | $4.1 \%$ | $68 \%$ |
| All Householders 85+ | $4.5 \%$ | $79 \%$ |

Source: Estimated from 2011 American Housing Survey raw data.

## US Household Housing Preferences

| Imagine for a moment that you are moving to another <br> community. These questions are about the kind of <br> community you would like to live in. Please select the <br> community where you would prefer | All <br> House- <br> holds | House- <br> holds <br> with <br> Children | 2+ Person <br> HHs <br> without <br> Children | Single- <br> Person <br> House- <br> holds |
| :---: | :---: | :---: | :---: | :---: |
| Own or rent an apartment or townhouse, and have an <br> easy walk to shops and restaurants and have a shorter <br> commute to work. OR | $40 \%$ | $35 \%$ | $39 \%$ | $49 \%$ |
| Own or rent a detached, single-family house, and <br> have to drive to shops and restaurants and have a <br> longer commute to work. | $60 \%$ | $65 \%$ | $61 \%$ | $51 \%$ |
| Houses with large yards and you have to drive to get <br> to schools, stores and restaurants. OR | $42 \%$ | $44 \%$ | $44 \%$ | $42 \%$ |
| Houses with small yards and it is easy to walk to <br> schools, stores and restaurants | $58 \%$ | $56 \%$ | $56 \%$ | $58 \%$ |
| Houses with larger yards and you would have a longer |  |  |  |  |
| commute fo work. OR |  |  |  |  |

Source: Adapted from National Association of Realtors, 2011.

## Housing Type Demand by Household Type

| Household Type | Attached | Small <br> Loł | All <br> Other <br> Lot |
| :--- | :---: | :---: | :---: |
| Households with Children | $35 \%$ | $36 \%$ | $29 \%$ |
| 2+ Person Households | $39 \%$ | $34 \%$ | $27 \%$ |
| Without Children | $49 \%$ | $30 \%$ | $21 \%$ |
| Single-Person Households | $40 \%$ | $35 \%$ | $25 \%$ |
| All Households |  |  |  |

Source: Adapted from National Association of Realtors, 2013

## US Preference Demand vs. Supply

## House Type Nelson RCLCo** NAR <br> Attached* 38\% 33\% 38\% 28\%

*Assumes walkable communities, nearby stores/restaurants; potential for some to walk to work
**Gen-y only, no trade off options
Source: Nelson (2006), RCLCo (2008), NAR (2011), American Housing Survey (2013)

## Housing Type Preference by Age




Small Lot
Conventional

Source: Adapted from National Association of Realtors (2011)

## US Housing Supply/Demand 2013



# The Great Senior Home Owner Conundrum 

From 2015 to 2030 there may be more Seniors (65+) trying to sell their homes than there may be buyers for them.

## The Unmet Demand for Walking and Biking to Work and Errands

How important is it for you to ... be able To Walk or Bike to Work? be able To Walk or Bike to Errands?

Demand
23\%
22\%

Activity
4\%
10\%

Source: Arthur C. Nelson et al. "The Tragedy of the Unmet Demand for Walking and Biking," The Urban Lawyer (2013),

## Walk/Bike Trends 1995-2009

| Year | Walk/Bike to <br> Work Less <br> than 1 Mile | Walk to <br> Errands Less <br> than 1 Mile |
| :---: | :---: | :---: |
| 1995 | $20 \%$ | $26 \%$ |
| 2001 | $30 \%$ | $35 \%$ |
| 2009 | $33 \%$ | $42 \%$ |
| Change | $61 \%$ | $59 \%$ |

Source: Adapted from the National Household Transportation Survey by Arthur C. Nelson

# $25 \%$ to $33 \%$ of All Americans want to Live Walking Distance to Transit 

Even if all new residential units were built within 1 kilometer of existing and planned transit stations to 2050 the demand would remain unmet.
. . . .

Thank You

