This report profiles Ted Rogers Co-op students who secured their Co-op positions by establishing relationships with potential employers via networking.

October 2023

Networking Success Stories

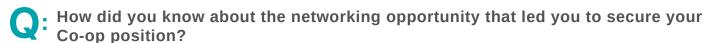
Meet Myuri Mohan, Law & Business

We had a great conversation with Myuri Mohan, a Law & Business Coop student at the Ted Rogers School of Management. She spent her Winter 2023 Co-op work term working as an *Energy Markets Analyst* at Liberty Utilities.

She secured this role by attending the 'Liberty Utilities Coffee Chat' event, offered by the Business Career Hub.

<u>Liberty Utilities</u> is a diversified water and energy company, a global leader in renewable energy, serving over one million customer connections throughout four different countries.





The BCH offered the 'Liberty Utilities Coffee Chat' event for Ted Rogers School students to talk with a representative from Liberty Utilities. I learned about this event through BCH's word-of-mouth promotion.

: What made you decide to attend this networking event?

I decided to attend because Sarah August-Devlin, a Career Consultant at BCH (now a Co-op Coordinator for BCH), recommended the event to me. She emphasized the culture at Liberty Utilities and the challenging work I'd be exposed to during my time there. Both of these aspects were important to me and I felt that their company culture aligned with my values - and so, I decided to have a coffee chat to see if the positions they offered were also a fit for me.





Being Intrigued with the Work Culture



Participating within the Coffee Chat event

C: Ho

How did you get this Co-op position through networking?



During the coffee chat, I spoke with the Hiring Recruiter about their Winter 2023 Co-op opportunities. He affirmed what Sarah said about the company culture and Co-op students being treated as regular employees instead of "student interns" and asked about my experience and skill set.

Since I had previous experience in research and data analysis, he referred me to the *Energy Markets Analyst* role. In short, the position entailed researching North American (predominately Canadian and American) energy markets for company operations.

He told me to apply ASAP, as he'd be sifting through applications the day after - so I submitted my application for the role right away. I soon had an interview with my the Manager, which included conversations about my previous research experience and skill set in data analysis. Shortly after, I was offered the role!





Take advantage of previous work/volunteer experiences, and don't be afraid to apply!

What advice would you give to a Ted Rogers School student who plans to join a networking event?



Be conversational. Absorbing information is good, but being pro-active by asking questions helps in a number of ways:

- (1) Recruiters will remember you
- (2) You will learn valuable information about the company
- (3) It will make it easier for you to engage from that point on, as you've already broken the ice and overcome that barrier in networking!

Be proactive in your networking!





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My Networking Club TMU

My Networking Club TMU connects students interested in networking with a wide range of professionals. Click here to learn more!



Improve Your Networking Skills

The Business Development
Bank of Canada, BDC, offers a
variety of resources that can
help you discover effective
strategies for expanding your
network. Click here to access
them!



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Interested in expanding your network and meeting industry professionals?
BCH organizes and hosts many industry events - refer to your 'Careers Newsletter' for a list of employer events.

Bootcamps/Prep Programs

Ace This Case - Consulting,
Ace This Case - Capital
Markets, Ace This Case Consumer Packaged Goods
(CPG), Branding, Microsoft
Office Certification Pathway
Click here to register for
current bootcamps.

Career Coaching

For career coaching, interview prep and more, schedule a 1:1 appointment with a Career Consultant or a Co-op Coordinator.



<u>TedRogersBCH</u>



Business Career Hub Website



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Staff Contributor Charmaine Kwong

Charmaine is a Co-op Coordinator who believes in a growth mindset. Her teaching and employment counselling background allows her to build meaningful relationships with students and guide them as they #staygritty and #staycurious while navigating through their Co-op journeys.



Student Contributor Terel Leslie

Terel is a 2nd-year Human Resources Management student working as a Project Coordinator at the Business Career Hub. He is deeply interested in the world of workforce management and development and strives to pursue a career in the human resources field.